



News...

*Newsletter of the Electronic Security
Association of Washington*

Spring 2014 - In This Issue

[Contents](#)
[From the President](#)
[Apprenticeship Program Update](#)
[Reasons to get involved](#)
[Member News and Updates](#)

Coming Up 2014 Calendar of Events

**RSVP is required for these events! Call the
ESA of Washington at 310-821-7309 or
info@waesa.org**

June 23-27, 2014

ESX Nashville
Music City Center Nashville, TN
www.esxweb.com

July 8, 2014

WAESA 13th Annual Golf Tournament
Tournament Schedule:
Golf Registration: Noon - 1 p.m.

Spring 2014



We hope you'll forward this ESA-WA newsletter within your offices or print it out and post it for your team to read. Please send us your news so we can share it with your fellow members.

ESA of Washington is seeking aspiring leaders. We invite you to get involved--on the Board, on a committee or taskforce. You and your company will benefit from the visibility, networking, and connections you make. Read more below to learn about how and why to get involved.

Tee off Time: 1:30 p.m.
Awards Banquet: 6:30 p.m.
Redmond Ridge Golf Course
GOLF FLIER

Quick Links

[Join WAESA](#)
[WAESA Website](#)
[Electronic Security Association](#)



DIAMOND-LEVELS GEMS

CENTRAL STATION MONITORING

Become a "Gems Partner"

We've initiated a new program in 2013 for our Associate members, and we encourage you to get on board. You can become an ESA-WA "Gems Partner" at varying levels that will give you year-round visibility with our members and our industry.

Depending on whether you choose Diamond, Emerald, or Ruby partnership levels, you will get a range of advertising, sponsorship and other benefits that put your company's name in front of our members throughout the year. We can also customize a Gems package just for your company and your visibility goals. For more information on signing up as a 2014 Gems Partner, contact the ESA of Washington office.

WAESA Mission Statement

To deliver the resources needed to promote

Contents

From the President - The Spokane Trade Show and Golf Tournament is WAESA's largest event. A lot of work goes into the planning and presentation of the event. This year, we chose a new venue.... [read more](#)

Update on Apprenticeship Program - The ESA-WA apprenticeship program was represented at the Security Show. This program provides a great opportunity to enhance the on-the-job education of your apprentices, and if you are doing prevailing wage jobs, you should certainly consider it... [read more](#)

ESA of Washington Membership ... Why? - My membership in ESA of Washington is important to me for several reasons. Through State and National contacts and lobbyists, we have resources at our fingertips to support us. For example: Lobbyist John Chwat just recently contacted the National ESA to report on the Department of Revenue looking into adding sales tax to monitoring services.... [read more](#)

More Reasons to Get Involved - Is it time to get more involved in the ESA of Washington? There are so many reasons to join the Board or serve on a committee or taskforce. Here are just a few... [read more](#)

From the President

Margaret Spitznas, ESA-WA President, Washington Alarm Co.



After reading and judging the WAESA scholarship applications, I was reminded that we have a great younger generation of students. These seniors are representative of the students in many of our high schools. They are busy with extra curricular activities, volunteering and maintaining high GPA's. We have chosen two outstanding applicants.

For the police winner, we chose Haylee Reynolds who attends Yelm High School and whose father is an officer with the Chehalis

professionalism, ethics, and technical expertise within the electronic life safety and security industry.

Vision Statement

Inspire Our Members to Be Industry Leaders

ESA of Washington 2014 Board of Directors

President

Margaret Spitznas
Washington Alarm
206-436-5343

Director, Eastern Chapter Chairman

Mike Miller
Moon Security
509-545-1881 x 3808

Treasurer

Jamie Vos
Security Solutions
360-734-4940

Secretary

Phill Moran
Limited Energy Services
866-309-2911

Past President

Mike Miller
Moon Security Services
509-545-1881

Vice Chairman, Western Chapter

Shannon Woodman
Washington Alarm
206-436-5346

Alarm Response Manager, Board Member

Ron Haner
Alarm Center, Inc.
360-456-1441

Board Member

Leonard Hanna
AES

Board Member

Tribal PD. Haylee received a \$1500 scholarship award. The fire and overall winner is Bethany Spatz who is home schooled. Her father is a member of the Vancouver Fire Department. Bethany received a \$2,000 scholarship from the State of Washington and \$3,500 scholarship from the Electronic Security Association (National).

Apprenticeship Program Update

The ESA-WA apprenticeship program was represented at the Security Show. This program provides a great opportunity to enhance the on-the-job education of your apprentices, and if you are doing prevailing wage jobs, you should certainly consider it.

So if we missed you at the show please contact [Stella McDonald](#), Training Director. For additional information, log onto the [Apprenticeship page](#) on our website, www.waesa.org.

Congratulations to Jacob Nugent, Red Hawk Fire and Security, on completion of the program. We presently have 24 apprentices enrolled in our program.

This program is dedicated to training apprentices in the electronic life safety, security and systems industry and qualifies persons to install, maintain, repair and inspect equipment. The recruitment, selection, employment and training of apprentices during their apprenticeship shall be without discrimination because of race, sex, color, religion, national origin, age, disability, or as otherwise specified by law. We encourage the application of female and minority apprentices.

David Ewton
Bosch
206-375-0363

Apprenticeship Program Chairman

Linda Murray
Evergreen Security
425-348-3850

Golf Chairman

Baron Kofoed
Bosch Security Systems, Inc.
206-491-8637

Western Washington Chapter

Vice-Chairman

Shannon Woodman
Washington Alarm
206-436-5346

Eastern Washington Chapter

Chairman

Mike Miller
Moon Security
509-545-1881 x 3808

Secretary

Chris Wood
Graybar
509-532-7060



ESA of Washington Membership...Why?

by Mike Miller, Past President, Moon Security Services

My membership in ESA of Washington is important to me for several reasons.

Through State and National contacts and lobbyists, we have resources at our fingertips to support us. For example: Lobbyist John Chwat just recently contacted the National ESA to report on the Department of Revenue looking into adding sales tax to monitoring services. We need to be aware of these issues so we can immediately muster up an information campaign and start getting the facts out to all the alarm dealers.



Our apprenticeship program also works with the Department of Labor & Industries. Their representatives keep us updated with any changes in code, forms, reporting, and expectations on how we should work together.

It is critical that we maintain effective and positive relationships with fire and law enforcement. We have several points of contact

and support that we provide. One of these is scholarships to the students of fire and law enforcement parents. Those applications go out to all of the school districts, police departments and fire agencies in the state of Washington. Our brethren in these specific service agencies have developed into a valuable resource for us and we have become a resource for them. We have worked hard to solidify this connection and it has proven fruitful over and over again.

Your membership dollars get an immediate return on investment. This is even before you attend a meeting! The meetings then allow you to develop relationships and find out you may have the same concerns and problems other members have. Share your best practices, be accountable, be willing to step in and help provide equipment where needed. Case in point: We had a lightning storm. I ran short of a fire panel and needed it now. Don Johnson from Camtek bailed me out - Thank you Don!! I have always told other dealers who come to the Tri-Cities: if you run short of equipment, give us a call and we will see what we can do. If we have it, we will provide it.

These relationships build up over the years and will help us to grow in the long run.

I challenge you to become an active member and volunteer in ESA of Washington!

More Good Reasons to Get Involved

Is it time to get more involved in the ESA of Washington? There are so many reasons to join the Board or serve on a committee or taskforce. Here are just a few:

- You'll gain visibility for your company as a leader in the electronic security industry
- You'll help set the direction of the Electronic Security Association of Washington
- You'll learn from your ESA-WA peers
- You'll be the first to know about important issues and trends facing our industry
- You'll be exposed to best practices you can take back to your own business
- You'll hone your leadership skills

If you have only a little time, or if you have a lot, we welcome your involvement and can find a place for you. If you'd like to explore ways to get involved, please contact ESA-WA President [Margaret Spitznas](#), or ESA of Washington Office at 310-821-7309 or info@waesa.org.

We Want Your Member News and Updates

Send us your news to share with fellow members: awards, promotions, new contracts, personal or professional milestones.... Send to [Daniel Freitas](#) or [Jerry Lenander](#) at the ESA-WA office.

Thanks for reading ESA-WA News. Feel free to circulate the newsletter among your staff. And remember to put ESA-WA on your mailing list to receive news of your business. If you're interested in advertising, contact Daniel Freitas or Jerry Lenander at the ESA-WA office.

ESA of Washington
333 Washington Blvd, #435
Marina del Rey, CA 90292
P: 310-821-7309 | F: 800-490-9681
www.waesa.org
info@waesa.org
facebook.com/waesaonline

[Forward this email](#)



Try it FREE today.

This email was sent to info@snnonline.com by info@waesa.org | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

ESA of Washington | 333 Washington Blvd, #435 | Marina del Rey | CA | 90292